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January 2017

Greetings!

As we wrap up this wonderful Holiday Season, I want to wish everyone the very best. We really have so much to be thankful for even though things just sometimes don't go exactly as we would like. A special thanks to our military and law enforcement who always have our backs. All too often we take them for granted-Salute.



We can all look back on the past year and reflect on both the good things that happened as well as the not so good, both personal and business. From this we learn and can change if needed. All too often learning from experience, the majority of the time it is a bad experience. Hopefully, thru our RLI Chapter, we can discuss and share some experiences and make the learning curve a bit easier.

It is always a pleasure to meet with other members and discuss situations that matter to us as land Realtors. I had the opportunity a couple of weeks ago to meet with Sherm, Drew, Greg and Gareth at the Tulsa Farm Show, and discuss some ideas to hopefully promote the chapter, further benefitting

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OKLAHOMA CHAPTER OFFICERS

President -
[Ricky Ward, ALC](#)

President Elect -
[Drew Ary, ALC](#)

Treasurer -
[Brent Wellings](#)

Secretary -
[Garet Thompson](#)

Board of Directors

members of the Oklahoma RLI Chapter. One of the ideas was this newsletter. With this newsletter, we hope to provide information about events within the chapter, comps recently sold, and any other items that might benefit the chapter. It is up to the members to make this a worthwhile venture, *so please participate, give us your ideas.*

It is always good to meet with competent land Realtors. It was my personal pleasure to again, last week, work with my dear friend and mentor, Bob Bahe ALC. I certainly appreciate his wisdom and advice. Bob along with his wife Sandy, also an ALC, were the founders of our present Chapter. They gave us the good start we now have for the Oklahoma RLI Chapter. Thank you Bob and Sandy.

In closing, again, I wish everyone a Happy New Year, and a prosperous 2017 and forward. Let's get together and as Alvin Beadles used to tell me, "Make it happen!"

Ricky Ward ALC
REMAX Champion Land Brokers
918-658-8067

Election of Officers at October 5th Annual Membership Meeting

President 2017-2018: Ricky Ward, ALC
President Elect 2017-2018: Drew Ary, ALC
Board of Directors 2017-2018:
Rachel Pickens, Debbie Solano, ALC, Bill Lee
Treasurer 2017-2018: Brent Wellings
Secretary 2017-2018: Garet Thompson



2017 Chapter Leadership

Travis Bradt, ALC
Bill Lee
Rachel Pickens
Todd Robertson
Sherm Shanklin
Debbie Solano, ALC

Immediate Past President -
Dan Ward, ALC

Committees:
Education - Sherm Shanklin, Chair
Social Media - Greg Ganzkow & Rachel Pickens, Co-Chairs



 OKLAHOMA
AGCREDIT

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**Land 101-
Fundamentals of
Land Brokerage
Class coming to
OKC!**

May 9 & 10, 2017

COMPS SECTION

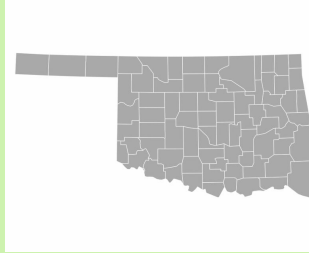
Greg Ganzkow & Brent Wellings
420 Acres - Sperry, OK
Transitional Land
\$3,421,600 or \$8,147/ac

Greg Ganzkow & Brent Wellings
420 Acres - Skiatook Lake, OK
Transitional Land
\$2,900,000 or \$6,905/ac

Ricky Ward
120 Acres - Leflore County
90% improved pasture, Class IV soils, Hwy frontage
\$240,000 or \$2,000/ac

Drew Ary/Dean Anderson
98 Acres - Fort Gibson, OK
Luxury Home on acreage
\$808,500

Sherman Shanklin
160 Acres - Nowata County
80ac hay meadow & 80ac pasture, 100% minerals,
Class II soils
\$376,000 or \$2350/ac



Additional information
coming soon!

2017 LANDU WEEK

June 4 - 12, 2017
Kansas City, KS

Are you working towards
your ALC designation?
Here's your opportunity to
get multiple courses all at
one time in one place.

Courses being held are:
Tax Deferred 1031
exchanges, Land
Investment Analysis, Land
101, Site Selection,
Mastering RE Negotiations,
RE Mapping Technologies
& Techniques.

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