Greetings!

White flag---white flag---
Enough rain for now!
Don't know about anyone else but our
ponds are full!

The Oklahoma RLI Chapter had a
fairly active year and have started
this year with a head of steam, let's
keep it going.

In last year's recap, one of the first
changes was the quarterly newsletters. Hopefully these had
some benefit to the members. One thing I would ask is your
participation with the presentation to Garet of comparable sales.
This should help give an idea of price trends in different areas of
the state. On these, raw land would probably be most
beneficial.

- The Chapter had good representation at the National RLI
  Convention in March/April, and brought back some
  valuable information subsequently shared with members
  in the quarterly newsletters.
- The Land 101 training in May was a huge success, over
  20 attendees, of which we also picked up some new
  members.
- The October membership meeting in Stillwater was
  headlined by presentations from the USDA on
  conservation and loan programs available statewide.
- A new board member, Dean Anderson, was also
elected.
- While in town, a few members also manned a booth at the
  OAR convention, after they found a parking spot!

A pretty active year, and I want to thank all those who helped.

This year started with the "Duck Hunt", Drew will tell you all
about that. Sorry I didn't get to make it, but had some unforeseen
circumstances that made it impossible for me to attend-I will
check the EPD on calving ease a little better for the heifer bulls
next year!

Hope to see you in Nashville at the 2018 convention or one of the
trainings outlined in this newsletter. Again, get involved, you will
be surprised at the results.
In closing, again, a special thanks to our military and law enforcement who always have our backs. All too often we take them for granted - Salute.

Till next time.

Ricky Ward ALC
RE/MAX Champion Land Brokers
918-658-8067

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**COMPS SECTION**

**Ricky Ward, ALC**
RE/MAX Champion Land Brokers  
(c) 918-658-6067, (o)918-649-0201  
Dec. 2017 - 150 acres, 60% pasture, 40% timber. Adjoins Wister Public Hunting Area, LeFlore County, closest major city - Wister  
$273,800 or $1,825/acre

Ricky Ward  
Jan. 2018 - 160 acres, 75% open/pasture, balance wooded. Haskell County, closest major city - Stigler  
$350,000 or $2,187.50/acre

**Dan Ward, ALC - Legendary Land Co.**  
(c) 405-206-0914  
Jan. 2018 - Hunting/recreational combo, turn key included all pots, pans, linens, beds, tractors, side by sides, etc. - 310 acres Atoka County, closest major city - Atoka  
$969,000 or $3,125/acre

Garet Thompson - CJ Real Estate  
(c) 918-770-5131  
Jan. 2018 - Timber/hunting/recreational, 160.99+/- acres, Creek County, closest major city - Bristow  
$279,026 or $1,845/acre

Garet Thompson  
Jan. 2018 - Timber/hunting/recreational, 40+/- acres, Creek County, closest major city - Bristow  
$80,000 or $2,000/acre

**Drew Ary, ALC - Keller Williams Advantage**  
(c) 918-884-5263  
Farm/Ranch, currently pasture ground, 121.78 acres, Wagoner County, closest major city - Broken Arrow  
$1,339,580 or $11,000/acre

Drew Ary, ALC  
Tillable - currently farm ground, purchased for future residential development, 70 acres. Wagoner County, closest major city - Broken Arrow  
$630,000 or $9,000/acre

Drew Ary, ALC  
Farm/Ranch, mostly pasture, 27 acres. Wagoner County, closest major city - Wagoner  
$91,800 or $3,400/acre

**Sherm Shanklin - RE/MAX of Green County**  
(c) 918-521-4696  
Pasture Land - 2 homes & livestock facilities, w/major improvement, 1844 acres. Rogers County, closest major city - Claremore  
$5,532,000 or $3,000/acre

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**JOIN US ON**  
**Friday,**  
**March 23rd**  
**at 10:00 am**  
**for a TOUR of the KT RANCH, WILBURTON, OK**

KT Ranch is a 746 +/- Acre working cattle ranch situated in the Gaines Creek Bottom at the end of a paved county road. It offers a modest 3 bed, 2 bath home, shop, hay barn, miles of fencing and cross fencing, 7 ponds, and a nice set of pens to work and sort cattle. The property has natural gas, electric and rural water. The cover provided by the Oak, Hickory, Pecan and Elm trees create a game rich environment for the hunting enthusiast. This ranch has been part of the same family since 1949.

Email Rod Canterbury by March 21st to let him know if you can attend. Lunch will be provided.

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**Friday, May 11th**  
9:00am - 1:00pm

**EDUCATION**  
**Taught by:**  
Brian Pugh, Oklahoma State Extension Area Agronomy Specialist
Sherm Shanklin
Hunting & Recreational - 60% coal reclaimed ground, 120 acres. Nowata County, closest major city - Nowata
$234,000 or $1,950/acre

January Duck Hunt!
A special thanks goes out to those members and others that joined us for our FIRST OKRLI duck hunt! Rod Canterbury, Dan Ward, Lauren Meador, Clay Baxter, Trish Ary and Kile Furr, OK AgCredit.

The hunt was a huge success and we plan to do it every year from here on out! We had awesome weather and harvested over 80 birds in three hunts...& during the process determined that Dan was a professional caller in his previous life! Ha ha.

Jim Menzer, the first ALC of Oklahoma, and Sherm Shanklin joined us for our marketing session. Each of us presented our listings and we also started a buyer board. It was great to see everyone working on big deals! We hope to build on the buyer board during future events.

I truly feel like several life long relationships were built during the limited amount of time we spent together. By the end, we were all cracking jokes and telling lies that we will never forget! It's a great feeling to have such good contacts in areas all over Oklahoma. I would refer a client to any of these guys as I now know them first hand. The event accomplished exactly what we wanted it to and hope to see you next year.

In the meantime, please come out and join us for our "Ranch Tour" on March 23rd at 10am in Latimer County! This ranch has a lot to offer for a small price! See sidebar section for more info!

Thank you,
Drew Ary, ALC
918-884-LAND (5263)
DrewAryALC@kw.com

THE OKLAHOMA CHAPTER HAS A NEW WEBSITE!

It's still a work in progress, as websites always are; but I'd appreciate your suggestions and comments as to what you would like to see on the new Oklahoma Chapter website.

Along with a new website, the Chapter's email address has also changed. New address is: rlioklahomachapter@gmail.com.

Education to be submitted to OREC for CE Approval.
Additional details coming soon and will be posted to website!!

CALENDAR
3/11 - Daylight Savings Time Begins
3/17 - St. Patrick's Day
3/20 - Spring Begins
4/1 - Easter
5/28 - Memorial Day

PHOTOS, PHOTOS, PHOTOS!
I would appreciate you sending photos specific to Oklahoma that you have and that can be used on the Chapter website. They can be scenic, farm/ranch, animal, sports, from the air or the ground, etc. - NO Listing photos.

Please send only photos you have the usage rights to. They must be high resolution, minimum of 600x1000 pixels. Be sure to note in your email...
Have you seen the RLI 2017 Land Market Survey? The survey is designed to reveal current trends and the current state of land markets across the US.